

What do I get?

Emails

- Each customer gets a customized email plan based on their purchase history.
- Personalized email reminders to your customers for past birthday, anniversary, and general occasion purchases.
- Nurture emails at least once per month to keep them engaged, but not overwhelmed.
- Major floral holidays have email series of up to 6 emails

Mailers (add on option)

- Personalized postcards to remind them of an upcoming birthday or anniversary
- Full page brochures for Valentine's Day, Mother's Day, and Christmas sent to your top purchasers for that holiday.

Why do I need this?

- Webhost and POS email marketing send very high volume but have low delivery - they blast customers too often, hurting your chance of the email being delivered and increasing the likelihood of being marked as spam.
- Most customer buy flowers 1-2 times per year. Emails need to be timely and relevant for them to be useful. We ensure that they are.
- Sending too many irrelevant emails means they don't get opened.
 And when they don't get opened, the email client (Google, Yahoo, etc) stops delivering them to the inbox.
- Customer Keeper sends timely, relevant, and personalized emails at a frequency that is optimized.

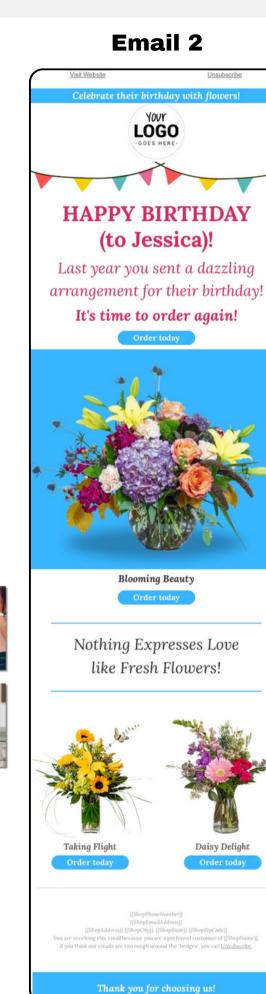
How do I get started?

- Our data technician, Regina, will contact you and schedule a time to pull 1 year of customer and order data from your POS and/or Webhost.
- We will format and load your data into our system and begin sending emails.
- 1-2 times per year we will contact you to do another pull to keep your data current.
- If you have Dove POS, Teleflora can send us your orders daily. This is a free service and we highly recommend this!



Birthday Reminder Emails

Email 1 LOGO Time to order for Jessica's birthday! They are sure to smile big when they receive gorgeous flowers from you! Spoil them again on their birthday today! Bring Cheer to their Birthday with a beautiful bouquet! Crazy in Love

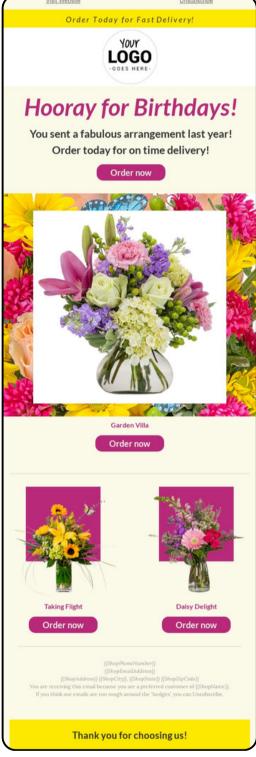


main graphic rotates

through multiple

images

Email 3



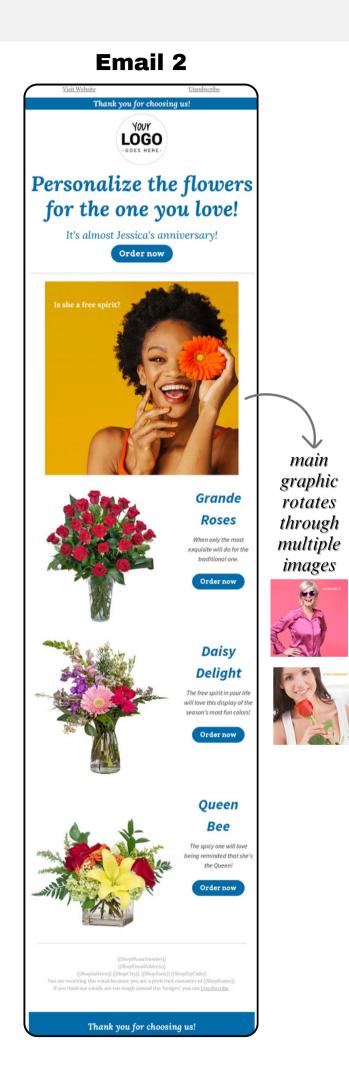
- · Subject lines and emails are personalized with the sender's name and the recipient's name
- Reminders for this purchase stop once a customer clicks an email in the series
- Product free versions are available upon request





Anniversary Reminder Emails









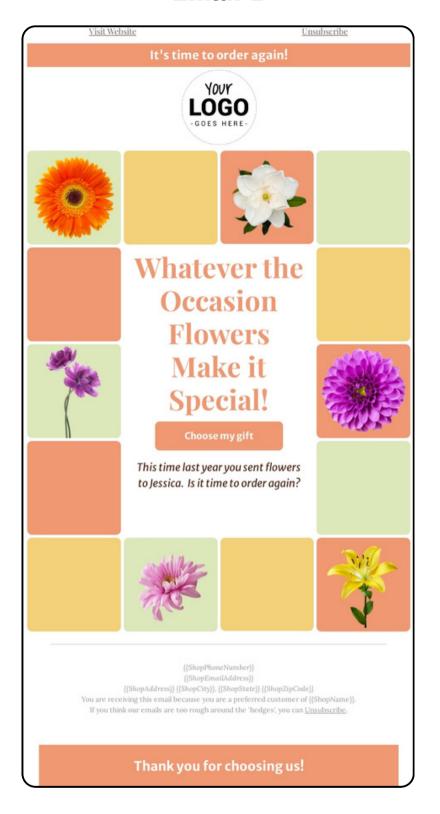
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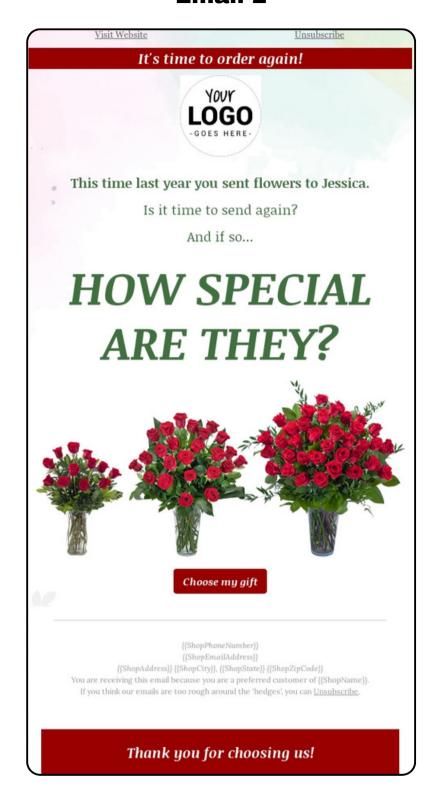




Email 1



Email 2



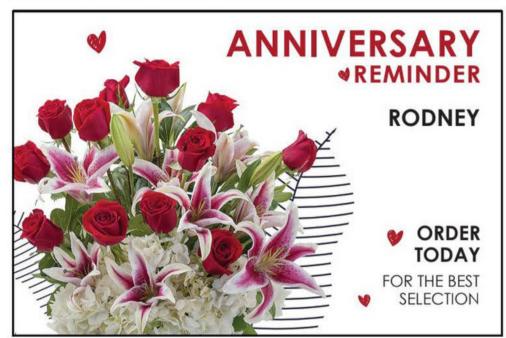
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Hi Rodney! It's time to order Emma's Anniversary arrangement! (716) 839-2033

QR Code Landing Page

Your shop info, personalized for the customer, and with a video of a flower arrangement being made



Outside

SONG OF GRATTUDE Show your appreciation with the Song of Gratificate bouquet. Apper of a text-friend with log possing where park mores. Between the sure to be a pleasant surprise. Wr. Floral Customer 123 Main St. Anywhere, USA

Inside



- Mailed to your top customers from the past two years of the holiday
- Available for Valentine's Day, Mother's Day, and Christmas